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Month day, year

Competitive tender for SAM units to be used in the LIFE+ project SAMBAH (LIFE08 NAT/S/000261).

1. Short description of the SAMBAH project

KOLMÅRDEN is the coordinator for the LIFE+ project SAMBAH (Static Acoustic Monitoring of the Baltic Sea Harbour Porpoise).

The SAMBAH project will run from 1st of January 2010 until 31st of December 2014. The project includes Finland, Poland and Denmark as full partners ("associated beneficiaries"), whereas the waters of the three Baltic States will be covered by subcontractors to Sweden. For more detailed information on the project, please refer to the attached application to the EU, Exhibit 1. Scientists in Germany will cooperate with SAMBAH to some extent and with their own funding.

The main objective of the SAMBAH project is, based on data from a large number of static acoustic monitoring (SAM) devices, to calculate an estimate of the total abundance of harbour porpoises in the Baltic, their distribution and what habitat factors may affect this distribution. The main bulk of the data will be registrations of porpoise sonar activity by the approximately 300 SAM devices. These devices will be deployed in a random-fixed matrix in water depths between 5 and 80m. Approximately once every three months they will be hauled for the batteries to be changed and data to be uploaded. Data collection will be carried out for two full years, from January 2011 until December 2012. Each country will have a team of scientists who will be responsible for the SAM units in their respective waters. They will transfer the uploaded data files continuously via internet to a central ftp-server provided by KOLMÅRDEN. The data files will be analyzed in parallel with the data collection using custom made analysis software and with the assistance of a state-of-the-art statistics subcontractor. In addition, the Danish team will collect auxiliary data by providing a smaller number of porpoises with satellite and acoustic recording tags in order to record movements and sonar activity.

KOLMÅRDEN hereby requests tenders for the SAM devices to be used in this project, with the specifications given in Exhibit 2 and with reference to the attached LIFE+ application (Exhibit 1) and to the Life+ Common provisions (Exhibit 3), in order to enter into a contract with a subcontractor.

2. The tender in short

The selected subcontractor shall:

- deliver the requested number of SAM devices within 5 months from the date of placing the order.
- guarantee that the delivered SAM devices are capable of autonomously recording or detecting harbour porpoise echolocation clicks according to the specifications in Exhibit 2,
- fulfil the “must” requirements in this document and in the Exhibit 2 or explain, why the “must” requirement cannot be fulfilled and how this will affect the data acquisition.
- fulfil as many “should” requirements as possible in the attached specifications (Exhibit 2).

3. Requirements on the bidder and the bid

Note that KOLMÅRDEN reserves the right, when evaluating received bids, not to consider such bids which do not fulfil **must requirements** in this tender (incl those in Exhibit 2).

3.1 General requirements

- The bidder **must** fulfil national legal requirements regarding company/institute registration, tax and other obligations.
- The bidders **must** provide the equivalent to the Swedish RSV-form SKV 4820: ”Request for information for procurement”. The form shall be filled out by the national Tax Agency. The certificate shall be no more than one month old from the deadline for the submission of this tender.
- Bidder **will be excluded** from the evaluation if KOLMÅRDEN finds out that the bidder, according to final judgment is sentenced for a crime according to national law, e.g. being associated with organized crime, corruption, fraud or money laundry.
- Bidder **will be excluded** from the evaluation if KOLMÅRDEN finds out that the bidder or a representative of the bidder has been found guilty of serious malpractice in his/her occupation
- The bidder **must not** be declared bankrupt or into liquidation, be under economic control, subject to agreement with creditors, having temporarily suspended payments or being subject to a ban on business operations.
- The bidder **must not** be subject to a petition in bankruptcy, for economic control, agreement with creditors or similar conditions.
- The bidder **must not** share information about his bid with other potential bidders, nor seek to obtain such information from others.

Before a bid can be accepted KOLMÅRDEN may make enquiries making sure that the bidder is:

- Recorded in national limited company, trade or non-governmental organisation registers
- Recorded for VAT accounting, national and regional taxes and social levies
- Free from debts concerning national taxes and social levies.

A bid **will be rejected** if the bidder **is not** legally registered in a limited company, trade or NGO register, or registered for tax accounting, payment of VAT, preliminary national tax and social levies.

KOLMÅRDEN may ask for supplementary information concerning the conditions mentioned above. The bidder **must** on request demonstrate its economic capacity to fulfil the task, e.g. by referring to previous order of the same magnitude.

3.3 Specific requirements on the bid

- The bid **must** be submitted written in English
- The bidder **must** supply information about its organization, contact person/-s, and its main operations.
- The bid **must** include a short presentation of how the task is intended to be carried out and how it will be integrated into the bidder's organization. Especially important is to demonstrate how delivery deadlines will be met.
- The bidder **must** guarantee that the requested number of SAM devices can be kept in operation at sea for the full period of two years (2011-2012) according to the conditions given in Exhibit 2.

3.4 Other

The bidder **must** provide:

- Completed and signed declaration on oath, Exhibit 3.

4. The deadline for bids

The bid must be received by KOLMÅRDEN no later than February 22.

5. The address

The bid should be sent or delivered, in a closed envelope, to:

Kolmårdens Djurpark AB

S-618 92 KOLMÅRDEN

Sweden

And be marked:

Bid LIFE08 NAT /S/000261: SAMBAH

6. Commercial conditions

6.1 Price

- The price **must** be given per unit for batch sizes of 200, 250, 300, 350 and 400 units.
- The price **must** include 1 extra battery casing and 1 extra SD card, capable of storing data for 4 months, per 10 SAM units, and spare parts for self-repair and running servicing purposes.
- The price **must** be given in Euro, excluding VAT and shipping.
- The price **must** be fixed without index-tied adjustments.
- The price should not include batteries (will be covered under a separate tender following completion of this one).

6.2 Delivery requirements

- The units should be delivered in batches with a minimum of 100 units delivered within 3 months and 215 units delivered within 5 months of placing the order.
- If more than 215 units will be ordered, a minimum of 70 units per months should be delivered from month 6 and onwards until the delivery is completed.

6.3. Further conditions

- Order will be coordinated by Kolmarden, but delivery must be split into national batches, i.e. to Finland, Estonia, Latvia, Lithuania, Poland and Denmark. Separate invoices must be addressed to the receiving institutions in these countries.
- A minimum of approximately 215 units, to be used by the countries listed above are covered by this tender. This order can be placed ca 3 weeks after this tender's deadline.
- An additional ca 100 units to be used by Sweden have to be covered by a public

tender due to Swedish regulations. The public tender will be carried out separately, and will take approximately 6 months to complete. A notification on the public tender will be sent to the same organisations as the call for this tender.

- Even if divided into two separated tenders, the intention is to use the same unit brand for the entire project. Hence it is likely that this order will be followed by another one through the Swedish public tender. This is, however, subject to the condition that the Swedish units can be delivered no later than September 30, to allow for necessary calibrations and systems testing in time for the general deployment start in January 2011.

7. Opening of bids

KOLMÅRDEN reserves the right to free evaluation and the right to decline all bids.

8. Evaluation criteria for the bid

When the bids are evaluated, the following factors will be taken into consideration (not in ranking order):

- References from similar projects , including publications in peer-reviewed journals with equipment provided by bidder
- Technical specification factors according to **Exhibit 2**
- Price and other financial factors (e.g. guarantees, service conditions)